

# Y10 Business Studies Curriculum Progression Map

	Term 1	Term 2	Term 3	Term 4	Term 5	Term 6
<b>Dates</b>	4 <sup>th</sup> September – 20 <sup>th</sup> October	30 <sup>th</sup> October – 15 <sup>th</sup> December	2 <sup>nd</sup> January – 9 <sup>th</sup> February	19 <sup>th</sup> February – 23 <sup>rd</sup> March	9 <sup>th</sup> April – 25 <sup>th</sup> May	4 <sup>th</sup> June – 24 <sup>th</sup> July
<b>Weeks</b>	7 Weeks	7 Weeks	6 Weeks	5 Weeks	5 Weeks	7 weeks
<b>Lessons</b>	21 Lessons	21 Lessons	18 Lessons	15 Lessons	15 Lessons	21 Lessons
<b>Inset</b>	4 <sup>th</sup> September, 5 <sup>th</sup> September	-	2 <sup>nd</sup> January	-	-	23 <sup>rd</sup> July, 24 <sup>th</sup> July
<b>Unit Title</b>	Business in the Real World	Influences on Business	Influences on Business	Human Resources	Human Resources	Business Operations
<b>Sequence</b>	Introduction to Business Studies The purpose and nature of businesses Business ownership Setting business aims and objectives Stakeholders Business Location Business Planning Expanding a Business	Technology Ethical and Environmental consideration The economic climate of business Globalisation	Legislation Competitive Environment Overview of Topics 1 & 2 Exam Techniques	Organisational Structures Centralisation/Decentralisation Recruitment and selection of employees Internal/External recruitment Contracts of Employment Part Time/Full Time/Zero Hour Contracts	Motivating Employees Monetary/Non-monetary Staff Retention Training Induction/On the Job/Off the Job	Production Processes Efficiency in Production Lean Production Just in Case Production The Role Of Procurement The Concept of Quality Good Customer Service
<b>Key Building Blocks</b>	Entrepreneurship Ownership Business Plans	Ethics Interest Rates Laws Competition Risk and Uncertainty	Laws Exam Techniques	Organisational Structures Recruitment and selection of employees Contracts of Employment	Motivating Employees Training	Production Processes The Role Of Procurement The Concept of Quality Good Customer Service
<b>Retrieval Practices</b>	MWB & card sorts Do Now activities Low stakes quizzes Interleaved themes	MWB & card sorts Do Now activities Low stakes quizzes Interleaved themes Spellings	MWB & card sorts Do Now activities Low stakes quizzes Interleaved themes Spellings	MWB & card sorts Do Now activities Low stakes quizzes Interleaved themes	MWB & card sorts Do Now activities Low stakes quizzes Interleaved themes	MWB & card sorts Do Now activities Low stakes quizzes Interleaved themes
<b>Key Skills</b>	Language & Vocabulary Decoding skills Written communication Analysis	Language & Vocabulary Decoding skills Written communication Analysis Evaluation	Language & Vocabulary Decoding skills Written communication Analysis Evaluation	Language & Vocabulary Decoding skills Written communication Analysis Evaluation	Language & Vocabulary Decoding skills Written communication Analysis Evaluation	Language & Vocabulary Decoding skills Written communication Analysis & Context Application Evaluation
<b>Literacy</b>	Written & Oral communication Tier 2 & 3 vocab development	Written & Oral communication Exam Technique Tier 2 & 3 vocab development	Written & Oral communication Exam Technique Tier 2 & 3 vocab development	Written & Oral communication Exam Technique Tier 2 & 3 vocab development	Written & Oral communication Exam Technique Tier 2 & 3 vocab development	Written & Oral communication Exam Technique Tier 2 & 3 vocab development
<b>Numeracy</b>	Share Calculations Percentages	Interest Rates Mortgages	Calculating Market Share	Statistical Analysis Payment Methods	Percentages	Costings & Production Costs
<b>Formative Assessment</b>	Peer & Self-Assessment Model answer comparison Low stakes quizzes Teacher feedback	Peer & Self-Assessment Model answer comparison Low stakes quizzes Teacher feedback	Peer & Self-Assessment Model answer comparison Low stakes quizzes Teacher feedback Spellings	Peer & Self-Assessment Model answer comparison Low stakes quizzes Teacher feedback Spellings	Peer & Self-Assessment Model answer comparison Low stakes quizzes Teacher feedback Spellings	Peer & Self-Assessment Model answer comparison Low stakes quizzes Teacher feedback Spellings
<b>Summative Assessment</b>	Newspaper Article (Sole Trader)	AP1 Exam Paper (Spaced)	End of unit knowledge test	AP2 Exam Paper (Spaced)	End of unit knowledge test	AP3 Exam Paper (Spaced)
<b>Spiritual</b>	Create their own business	Sourcing & Supplies (Global Economics)	Application of Law to Business Concept	Recruitment & Interviews	Training in the Workplace	Appreciation of Production Process
<b>Moral</b>	Private v Public Ownership Debate	Ethics in Business (e.g. Living Wage)	Laws & Legal Frameworks	Working Time Directive Issues	Employment Law/Discrimination	Fair Trade & Locally Sourcing
<b>Social</b>	How Business functions within Society	Business & Globalisation	Trade Unions in Society	Working Relationships	Personal Qualities & Social skills.	Team Work & Cell Production
<b>Cultural</b>	Factors influencing stakeholders	Globalisation & Diversity	Capitalism & Competition	Equal Rights & Diversity in employment	Diversity & Avoiding Discrimination	Customer Service & Equality
<b>British Values</b>	Entrepreneurialism and individual liberty	Rule of Law & Tolerance of Faiths	Rule of Law, Respect & Tolerance	The Rule of Law	The Rule of Law & Tolerance	Mutual Respect
<b>Gatsby 4</b>	Entrepreneur, Opening a Franchise, Business Advisor, Stock Broker	Banking, managers, Human Resource Managers	Lawyers, Business Manager	HR Officer, Recruitment, Trade Unionist, Lawyer	Sales, Payroll, Trainer.	Production Operative